



Højer – December 4th, 2017

Dear respected Customer,

We hereby inform you of a price increase of 3 % on majority of our products, which will come into effect on February 1st, 2018.

Primary reasons for the increase are increasing raw material prices and higher energy cost.

Annual net price agreements are not subject to this change.

These steps will secure the level of availability, quality and service that you are accustomed to at PTI Europa A/S.

We hope for your understanding and continuous support.

Please contact your PTI representative if you would like to discuss these changes in more detail.

With best regards,

A handwritten signature in black ink, appearing to read 'S. Fichtner'.

Sebastian Fichtner
Head of Sales Department

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